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This publication provides guidance to prospects, applicants, students, faculty and staff.

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# **Publication Information**

Published by

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# 1 Graduate and Postdoctoral Studies

# 1.1 Administrative Officers

#### **Administrative Officers**

Josephine Nalbantoglu; B.Sc., Ph.D.(McG.)

Associate Provost (Graduate Education) and Dean (Graduate and

Postdoctoral Studies)

Lorraine Chalifour; B.Sc., Ph.D. (Manit.)

Associate Dean (Graduate and Postdoctoral Studies)

Nathan Hall; B.A., M.A., Ph.D. (Manit.) Associate Dean (Graduate and Postdoctoral Studies)

Russell Steele; B.S., M.S. (Carn. Mell), Ph.D. (Wash.)

Associate Dean (Graduate and Postdoctoral Studies)

Manit.)

• Coursework for Graduate Programs, Diplomas, and Certificates

# 5 Graduate Admissions and Application Procedures

Please refer to University Regulations & Resources > Graduate >: Graduate Admissions and Application Procedures for information on:

- Application for admission;
- · Admission requirements;
- · Application procedures;
- Competency in English; and
- Other information regarding admissions and application procedures for Graduate and Postdoctoral Studies.

# 6 Fellowships, Awards, and Assistantships

Please refer to *University Regulations & Resources* > *Graduate* > : *Fellowships, Awards, and Assistantships* for information and contact information regarding fellowships, awards, and assistantships in Graduate and Postdoctoral Studies.

### 7 Postdoctoral Research

Students must inform themselves of University rules and regulations and keep abreast of any changes that may occur. The *Postdoctoral Research* section of this publication contains important details postdoctoral scholars will require during their studies at McGill and should be periodically consulted, along with other sections and related publications.

### 7.1 Postdocs

Postdocs are recent graduates with a Ph.D. or equivalent (i.e., Medical Specialist Diploma) engaged by a member of the University's academic staff, including Adjunct Professors, to assist them in research.

Postdocs must be appointed by their department and re

- ii. Upon registration, postdocs will be eligible for a University identity card issued by Enrolment Services.
- iii. Leaves of absence must comply with the Graduate and Postdoctoral Studies Policies for Vacation, Parental/Familial, and Health Leave (see *section 7.3: Vacation Policy for Graduate Students and Postdocs* and *University Regulations & Resources* > Graduate > Regulations > Categories of Students > : Leave of Absence Status).

### 3. Appointment, Funding, Letter of Agreement

- i. Postdoctoral appointments may not exceed the registration eligibility period as defined above.
- ii. In order to be registered, the postdoc must be assured of financial support other than from personal means during their stay at McGill University. This amount must be equivalent to the minimal stipend requirement set by the University in accordance with guidelines issued by federal and provincial research granting agencies or the collective agreement, as applicable. Funding during parental leave is subject to the conditions of the funding agency or the collective agreement, as applicable.
- iii. Postdocs require a Letter of Agreement for Postdoctoral Education signed by the postdoc, the supervisor, and the department/unit head or delegate.
- iv. Postdocs with full responsibility for teaching a course should be compensated over and above their postdoctoral funding as course lecturers. This applies to all postdocs, except those for whom teaching is part of the award.
- v. The amount of research, teaching, or other tasks that postdocs engage in over and above postdoctoral activities should conform to the regulations for postdocs specified by the Canadian research council of their discipline or the collective agreement. This applies to all postdocs, including those whose funding does not come from the Canadian research councils.

#### 4. Privileges

- i. Postdocs have the same pertinent rights as the ones granted to McGill students under mcgill.ca/students/srr, and those granted by the policies listed at mcgill.ca/secretariat/policies-and-regulations.
- ii. Postdocs have full graduate student borrowing privileges in McGill libraries through their identity card.
- iii. As a general rule, postdocs may take courses for credit as Special Students following the admissions procedures outlined at mcgill.ca/gradapplicants/apply/prepare/visiting. Tuition and other charges will apply.
- iv. Postdocs may be listed in the McGill directory.
- v. Access to sports facilities may be purchased on a monthly basis through McGill Athletics and Recreation.
- vi. Postdoctoral Fellows and Scholars are mandatory members of the Post-Graduate Students' Society (PGSS) and an annual association fee is automatically charged.
- vii. Postdocs are permitted membership in the Faculty Club; an annual fee will be charged for this membership.
- viii. Postdocs are encouraged to participate in Professional Development Workshops provided by Graduate and Postdoctoral Studies, and Teaching and Learning services. These sessions are usually free of charmcgill.capro

- to clarify expectations regarding intellectual property rights in accordance with the University's policy;
- · to provide mentorship for career development; and
- to prepare, sign, and adhere to a Letter of Agreement for Postdoctoral Education.

vi. Some examples of the responsibilities of postdocs are:

- to inform themselves of and adhere to the University's policies and/or regulations for postdocs as outlined at mcgill.ca/gps/postdocs and mcgill.ca/students/srr, and the Graduate and Postdoctoral Studies University Regulations and Resources;
- to submit a complete file for registration to Enrolment Services;
- to sign and adhere to their Letter of Agreement for Postdoctoral Education;
- · to communicate regularly with their supervisor; and
- · to inform their supervisor of their absences.

vii. Some examples of the responsibilities of the University are:

- to register postdocs;
- to provide an appeal mechanism in cases of conflict;
- · to provide documented policies and procedures to postdocs;
- to provide postdocs with the necessary information on McGill University student services (Postdoctoral Fellows and Scholars) and HR policies and guidelines (Postdoctoral Researchers).

Approved by Senate, April 2000; revised May 2014; February 2020.

# 7.3 Vacation Policy for Postdocs

Please refer to the: Vacation Policy for Graduate Students and Postdocs.

#### 7.4 Leave of Absence for Health and Parental/Familial Reasons

A leave of absence may be granted for maternity or parental reasons or for health reasons (see *University Regulations & Resources > Graduate > : Leave of Absence Status*).

Such a leave must be requested on a term-by-term basis and may be granted for a period of up to 52 weeks. For a maternity or parental leave, the eligibility period of a maximum of 52 consecutive weeks is determined based on when the child is born; if the leave is interrupted for one or two terms, the eligibility period cannot be extended. Students and Postdocs must make a request for such a leave in writing to their department and submit a medical certificate. The department shall forward the request to Enrolment Services. See the procedure in *University Regulations & Resources > Graduate > : Leave of Absence Status*.

Students who have been granted such a leave will have to register for the term(s) in question and their registration will show as "leave of absence" on their record. No tuition fees will be charged for the duration of the authorized leave. Research supervisors are not obligated to remunerate students and Postdocs on leave. A summary table of various leave policies (paid or unpaid) for students and Postdocs paid from the Federal and Quebec Councils through fellowships or research grants is available at <a href="mailto:mcgall.ca/gps/funding/getting-paid">mcgall.ca/gps/funding/getting-paid</a> under "Leave Policies and Form."

# 7.5 Postdoctoral Research Trainees

# Eligibility

If your situation does not conform to the Government of Quebec's definition of a Postdoctoral Fellow, you may be eligible to attend McGill as a Postdoctoral Research Trainee. While at McGill, you can perform research only (you may not register for courses or engage in clinical practice). Medical specialists who will have clinical exposure and require a training card must register through Postgraduate Medical Education of the Faculty of Medicine and Health Sciences—not Graduate and Postdoctoral Studies.

The category of Postdoctoral Research Trainee is for:

Category 1: An individual who has completed requirements for the Doctoral degree or medical specialty, but whose degree/certification has not yet been awarded. An individual in this category will subsequently be eligible for registration as a Postdoctoral Fellow.

Category 2: An individual who is not eligible for Postdoctoral Registration according to the Government of Quebec's definition, but is a recipient of an external postdoctoral award from a recognized Canadian funding agency.

Category 3: An individual who holds a professional degree (or equivalent) in a regulated health profession (as defined under CIHR-eligible health profession) and is enrolled in a program of postgraduate medical education at another institution. This individual wishes to conduct the research stage or elective component of their program of study at McGill University under the supervision of a McGill professor. This individual will be engaged in full-time research with well-defined objectives, responsibilities, and methods of reporting. vTmOy of M1 236.804 86.47BT/FvTmOy of Ma re

| research stage. Individuals who are expeto a relevant graduate program. | cting to spend more than one year a | are encouraged to obtain formal tr | aining (Master's or Ph.D.) through | h application |
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# 10 Information on Research Policies and Guidelines, Patents, Postdocs, Associates, Trainees

Refer to University Regulations & Resources > Graduate >: Research Policy and Guidelines for information on the following:

- · Regulations on Research Policy
- Regulations Concerning the Investigation of Research Misconduct
- Requirements for Research Involving Human Participants
- Policy on the Study and Care of Animals
- Policy on Intellectual Property
- · Regulations Governing Conflicts of Interest
- Safety in Field Work
- · Office of Sponsored Research
- Postdocs
- Research Associates

# 11 Desautels Faculty of Management

#### 11.1 Location

Samuel Bronfman Building 1001 Sherbrooke Street West Montreal QC H3A 1G5 Canada

Telephone: 514-398-4066 Website: *mcgill.ca/desautels* 

# 11.2 About Desautels Faculty of Management

McGill University offers a variety of programs that provide graduate-level education in management. All programs have been tailored to meet the special needs and demands of different groups of people. Before embarking on a graduate management education, students should be aware of the different and unique features of each program, and select the one that best suits their aspirations and abilities.

### **Graduate Programs in Management**

#### Master of Business Administration (M.B.A.)

section 12.3: Master of Business Administration (M.B.A.) Management (Non-Thesis) (54 credits)

section 12.4: Master of Business Administration (M.B.A.) Management (Non-Thesis): General Management (48 credits)

section 12.5: Master of Business Administration (Joint M.B.A. & B.C.L./J.D.) Management (Non-Thesis): General Management & Law (132 credits)

#### Master of Business Administration (M.B.A.)/Japan

\*\*M.B.A. Japan program is no longer accepting new students.\*\*

section 12.6.4: Master of Business Administration (M.B.A.) M.B.A./Japan (Non-Thesis) (51 credits)

section 12.6.5: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Finance (57 credits)

section 12.6.6: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): General Management (48 credits)

section 12.6.7: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Global Strategy and Leadership (57 credits)

section 12.6.8: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Marketing (57 credits)

#### Master of Business Administration (M.B.A.)/Japan

section 12.6.9: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Technology and Innovation Management (57 credits)

#### Executive Master of Business Administration (E.M.B.A.)

section 12.7.4: Executive Master of Business Administration (E.M.B.A.) Joint Executive M.B.A. (Non-Thesis) (45 credits)

#### Master of Management (M.M.)

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section 13.3: Master of Management (M.M.) Analytics (Non-Thesis) (45 credits)
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section 13.4: Master of Management (M.M.) Finance (Non-Thesis) (45 credits)

section 13.5: Master of Management (M.M.) Manufacturing Management (Non-Thesis) (56 credits)

section 13.6: Master of Management (M.M.) IMHL (Non-Thesis) (45 credits)

section 13.7: Master of Management (M.M.) IMPM (Non-Thesis) (45 credits)

section 13.8: Master of Management (M.M.) Retailing (Non-Thesis) (45 credits)

#### Ph.D.

section 14.4: Doctor of Philosophy (Ph.D.) Management

section 14.5: Doctor of Philosophy (Ph.D.) Management: Environment \*\* This program is currently not offered. \*\*

#### **Graduate Certificates**

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section 16.2: Graduate Certificate (Gr. Cert.) Healthcare Management (15 credits)
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section 15.4: Graduate Certificate (Gr. Cert.) Post MBA (15 credits) \*\*This program is no longer accepting new students.\*\*

section 15.5: Graduate Certificate (Gr. Cert.) Post MBA Japan (15 credits) \*\*This program is no longer accepting new students.\*\*

section 17.5: Graduate Certificate (Gr. Cert.) Professional Accounting (24 credits)

# 12 M.B.A. Programs

#### About the Master of Business Administration (M.B.A.)

Our one-year and two-year program options 1t44 133.895 325.095 Tm(o-year progra0 1m0rogram optioness )Trg0 0 'neeeds into 0 1 0 0 .506.2 Tm(This3pro1-year and

# 12.2 Application Dates and Deadlines

For more information, please refer to mcgill.ca/desautels/programs/mba-programs/mba/admissions.

#### 12.3 Master of Business Administration (M.B.A.) Management (Non-Thesis) (54 credits)

The MBA; Non-Thesis focuses on both hard and soft key management disciplines and skills in its required courses. Integration of the material in the required courses is accomplished with integration sessions midway through the first semester and at its end. The program is structured in such a way so as to allow for completion of the program in 16-20 months. There is maximum flexibility in the selection of electives taken, ranging from a customized set of electives reflecting the student's own interests, to completing a specialization, i.e., taking a set of at least five electives chosen from lists of specializations (e.g. finance, strategy) compiled by the Program office based on input from Faculty Areas. Students can choose between doing an Internship, completing a Practicum or applying to do an exchange semester at a foreign university.

#### Required Courses (27 credits)

| BUSA 650* | (6)   | Internship                         |
|-----------|-------|------------------------------------|
| BUSA 651* | (6)   | Practicum                          |
| BUSA 695  | (1.5) | Real-Time Decisions                |
| MGCR 613  | (1.5) | Managerial Economics               |
| MGCR 614  | (1.5) | Management Statistics              |
| MGCR 617  | (1.5) | Operations Management              |
| MGCR 618  | (1.5) | Leadership and Professional Skills |
| MGCR 620  | (1.5) | Information Systems                |
| MGCR 622  | (1.5) | Organizational Strategy            |
| MGCR 638  | (1.5) | Marketing Management               |
| MGCR 639  | (1.5) | Managing Organizational Behaviour  |
| MGCR 640  | (1.5) | Accounting and Financial Reporting |
| MGCR 642  | (1.5) | Financial Reporting                |
| MGCR 660  | (4.5) | International Study Trip           |

<sup>\*</sup> Choose EITHER BUSA 650 or BUSA 651. Students who participate in an International Exchange

(12 credits of elective courses) are exempt from BUSA 650/BUSA 651; 6 additional credits of elective courses are required to complete the 54-credit requirement.

#### **Elective Courses (27 credits)**

27 credits of courses are chosen from 600-level courses offered by the Faculty. Course choice must be approved by a program adviser in the Faculty.

### 12.4 Master of Business Administration (M.B.A.) Management (Non-Thesis): General Management (48 credits)

The M.B.A.; Non-Thesis - General Management program focuses on hard and soft management disciplines and skills. There is maximum flexibility in the program based on input from Faculty areas. This streamlined 12-month program does not allow a student to do an internship.

Required Courses (21 credits)(1.5)

| MGCR 620 | (1.5) | Information Systems                |
|----------|-------|------------------------------------|
| MGCR 622 | (1.5) | Organizational Strategy            |
| MGCR 638 | (1.5) | Marketing Management               |
| MGCR 639 | (1.5) | Managing Organizational Behaviour  |
| MGCR 640 | (1.5) | Accounting and Financial Reporting |
| MGCR 642 | (1.5) | Financial Reporting                |
| MGCR 660 | (4.5) | International Study Trip           |

### **Elective Courses (27 credits)**

27 credits of courses are chosen from 600-level courses offered by the Faculty. Course choice must be approved by a program adviser in the Faculty.

# 12.5 Master of Business Administration (Joint M.B.A. & B.C.L./J.D.) Management (Non-Thesis): General Management & Law (132 credits)

A joint M.B.A.; Non-Thesis - General Management and B.C.L./J.D. program is offered by the Desautels Faculty of Management and the Faculty of Law. This joint program provides students the opportunity to pursue legal and administrative aspects of business. Successful candidates graduate with M.B.A., B.C.L., and J.D. degrees, a trio that prepares them for careers in private and public enterprise, as well as government service.

Students complete 39 credits for the M.B.A. and 93 credits for the integrated B.C.L./J.D., for a total of 132 credits.

# Required Courses - Management (24 credits)

| (1.5) | Real-Time Decisions  |
|-------|--|
| (1.5) | Managerial Economics   |
| (1.5) | Management Statistics  |
| (1.5) | Operations Management  |
| (1.5) | Leadership and Professional Skills   |
| (1.5) | Information Systems  |
| (1.5) | International Environment  |
| (1.5) | Organizational Strategy  |
| (1.5) | Integrative Course   |
| (1.5) | Marketing Management   |
| (1.5) | Managing Organizational Behaviour  |
| (1.5) | Accounting and Financial Reporting   |
| (1.5) | Financial Reporting  |
| (4.5) | International Study Trip   |
|       | (1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5) |

### **Elective Courses (15 credits)**

15 credits of courses are chosen from 600-level courses offered by the Faculty. Course choice must be approved by a program adviser in the Faculty. Students will have to attend the M.B.A. Base Camp (Accounting and Business Math) prior to commencing the M.B.A.

# Required Courses - Law (47 credits)

| First | Year  | _ 33 | credits |
|-------|-------|------|---------|
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| LAWG 100D1 | (3) | Contractual Obligations             |
|------------|-----|-------------------------------------|
| LAWG 100D2 | (3) | Contractual Obligations             |
| LAWG 101D1 | (3) | Extra-Contractual Obligations/Torts |

| LAWG 101D2               | (3)   | Extra-Contractual Obligations/Torts |
|--------------------------|-------|-------------------------------------|
| LAWG 102D1               | (3)   | Criminal Justice                    |
| LAWG 102D2               | (3)   | Criminal Justice                    |
| LAWG 103                 | (3)   | Indigenous Legal Traditions         |
| LAWG 110D1               | (1.5) | Integration Workshop                |
| LAWG 110D2               | (1.5) | Integration Workshop                |
| PUB2 101D1               | (3)   | Constitutional Law                  |
| PUB2 101D2               | (3)   | Constitutional Law                  |
| PUB3 116                 | (3)   | Foundations                         |
|                          |       |                                     |
| Second Year – 14 credits |       |                                     |
| LAWG 210                 | (3)   | Legal Ethics and Professionalism    |

| LAWG 210   | (3) | Legal Ethics and Professionalism          |
|------------|-----|---|
| LAWG 220D1 | (3) | Property                                  |
| LAWG 220D2 | (3) | Property                                  |
| PRAC 200   | (1) | Advocacy                                  |
| PROC 124   | (4) | Judicial Institutions and Civil Procedure |

# Complementary Courses – Law (12 credits)

Civil Law Immersion Courses (3 credits)

| BUS2 561 | (3) | Insurance                                     |
|----------|-----|---|
| LAWG 506 | (3) | Advanced Civil Law Property                   |
| PROC 200 | (3) | Advanced Civil Law Obligations                |
| PRV1 549 | (3) | Contrats nommés/Nominate Contracts            |
| PRV2 270 | (3) | Law of Persons                                |
| PRV4 548 | (3) | Administration Property of Another and Trusts |

# Common Law Immersion Courses (3 credits)

| PRV3 200 | (3) | Advanced Common Law Obligations |
|----------|-----|---------------------------------|
| PRV3 534 | (3) | Remedies                        |
| PRV4 500 | (3) | Restitution                     |
| PRV4 549 | (3) | Equity and Trusts               |
| PRV5 582 | (3) | Advanced Torts                  |

# Social Diversity, Human Rights and Indigenous Law Courses (3 credits)

| CMPL 500 | (3) | Indigenous Peoples and the State  |
|----------|-----|-----------------------------------|
| CMPL 504 | (3) | Feminist Legal Theory             |
| CMPL 511 | (3) | Social Diversity and Law          |
| CMPL 516 | (3) | International Development Law     |
| CMPL 565 | (3) | International Humanitarian Law    |
| CMPL 571 | (3) | International Law of Human Rights |
|          | (3) | Civil Liberties                   |

| CMPL 575   | (3) | Discrimination and the Law              |
|------------|-----|---|
| IDFC 500   | (3) | Indigenous Field Studies                |
| LAWG 503   | (3) | Inter-American Human Rights             |
| LAWG 505   | (3) | Critical Engagements with Human Rights  |
| LAWG 507   | (3) | Critical Race Theory Advanced Seminar   |
| LAWG 508D1 | (3) | Indigenous Constitutionalism            |
| LAWG 508D2 | (3) | Indigenous Constitutionalism            |
| LAWG 509   | (3) | Indigenous Law Revitalization           |
| LAWG 562   | (3) | Regulating Artificial Intelligence      |
| LAWG 580   | (3) | Women and Constitutions                 |
| LAWG 582   | (3) | Disability Law and Policy               |
| LEEL 369   | (3) | Labour Law                              |
| LEEL 582   | (3) | Law and Poverty                         |
| PUB2 105   | (3) | Public International Law                |
| PUB2 500   | (3) | Law and Psychiatry                      |
| PUB2 502   | (3) | International Criminal Law              |
| PUB2 551   | (3) | Immigration and Refugee Law             |
| PUB3 515   | (3) | Canadian Charter of Rights and Freedoms |

# Principles of Canadian Administrative Law (3 credits)

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#### **Elective Courses (34 credits)**

Students must take 34 credits of other elective courses, offered within the Faculty or approved as credit equivalencies in order to complete the 93-credit degree

#### Minimum Writing Requirement

All students are required to submit at least one research paper. This requirement may be satisfied by: a) writing an essay in a course in which the essay constitutes no less than 75% of the final grade; b) writing a term essay under independent supervision, for credit, within the Faculty of Law; c) writing an article, note, or comment or equivalent substance that is published or accepted for publication in the McGill Law Journal and approved by the Faculty Adviser to that publication. Papers written jointly do not satisfy this requirement.

#### 12.6 M.B.A./Japan Admission Requirements and Application Procedures

#### About the M.B.A./Japan

\*\*This program is no longer accepting new students.\*\*

The McGill MBA Japan program is a weekend MBA program based on the world-leading Integrative MBA program offered by McGill University's Desautels Faculty of Management in Montreal. Students will follow a lockstep program. MBA Japan classes take place at the Learning Edge Nishi-Shinjuku Campus on the 4th floor of Nomura Fudosan Nishi-Shinjuku Building.

#### Master of Business Administration (M.B.A.); M.B.A./Japan (Non-Thesis) (57 credits)

section 12.6.4: Master of Business Administration (M.B.A.) M.B.A./Japan (Non-Thesis) (51 credits)

section 12.6.5: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Finance (57 credits)

section 12.6.6: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): General Management (48 credits)

section 12.6.7: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Global Strategy and Leadership (57 credits)

section 12.6.8: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Marketing (57 credits)

section 12.6.9: Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Technology and Innovation Management (57 credits)

#### 12.6.1 Admission Requirements

For more information on admission requirements, visit our website at mcgillmbajapan.com.

#### 12.6.2 Application Procedures

For more information on application procedures, visit our website at mcgillmbajapan.com.

# 12.6.3 Application Dates and Deadlines

For application dates and deadlines, visit our website at mcgillmbajapan.com.

# 12.6.4 Master of Business Administration (M.B.A.) M.B.A./Japan (Non-Thesis) (51 credits)

\*\*This program is no longer accepting new students."

### 12.6.5 Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Finance (57 credits)

\*\*This program is no longer accepting new students."

The McGill MB

#### Required Core Courses (21 credits)

All M.B.A. students must complete the following core courses:

| MGCR 629 | (1) | Healthcare Leadership          |
|----------|-----|--------------------------------|
| MGCR 650 | (2) | Business Tools                 |
| MGCR 651 | (4) | Managing Resources             |
| MGCR 652 | (4) | Value Creation                 |
| MGCR 653 | (4) | Markets and Globalization      |
| MGCR 661 | (6) | International Study Experience |

### **Required Concentration Courses (6 credits)**

Students choosing the Finance concentration must complete these required courses:

| FINE 622 | (3) | Modern Corporate Finance             |
|----------|-----|--------------------------------------|
| FINE 646 | (3) | Investments and Portfolio Management |

### Complementary Courses (30 credits)

9 credits selected from the following courses toward the concentration:

| ACCT 618 | (3) | Financial Reporting: Structure and Analysis   |
|----------|-----|---|
| FINE 620 | (3) | Corporate Mergers                             |
| FINE 630 | (3) | Fixed Income Markets                          |
| FINE 639 | (3) | Derivatives and Risk Management               |
| FINE 645 | (3) | Money and Capital Markets                     |
| FINE 648 | (3) | Applied Corporate Finance                     |
| FINE 665 | (3) | Investment Strategies and Behavioural Finance |
| FINE 690 | (3) | Advanced Topics in Finance 1                  |
| FINE 693 | (3) | Global Capital Markets                        |
| FINE 694 | (3) | International Corporate Finance               |

The remaining 15 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.

6 credits from the following:

| BUSA 650 | (6) | Internship |
|----------|-----|------------|
| BUSA 651 | (6) | Practicum  |

# 12.6.6 Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): General Management (48 credits)

The M.B.A. (Japan); Non-Thesis - General Management focuses on both hard and soft key management disciplines and skills with its integrative approach. The academic content of the M.B.A. (Japan) program is the same as the Montreal M.B.A.; however, the delivery of the content is modified to allow students to complete a Master of Business Administration degree on weekends in Japan.

# Required Core Courses (24 credits)

| BUSA 695 | (1.5) | Real-Time Decisions  |
|----------|-------|----------------------|
| MGCR 613 | (1.5) | Managerial Economics |

<sup>\*\*</sup>This program is no longer accepting new students.\*\*

| MGCR 614 | (1.5) | Management Statistics              |
|----------|-------|------------------------------------|
| MGCR 617 | (1.5) | Operations Management              |
| MGCR 618 | (1.5) | Leadership and Professional Skills |
| MGCR 620 | (1.5) | Information Systems                |
| MGCR 621 | (1.5) | International Environment          |
|          |       | Org                                |

| BUSA 640 | (3) | Launching New Ventures                     |
|----------|-----|--|
| BUSA 660 | (3) | CEO Insights                               |
| BUSA 690 | (3) | Advanced Topics in Management 1            |
| INDR 633 | (3) | Creating Wealth and Prosperity             |
| MGPO 615 | (3) | Consulting for Change                      |
| MGPO 630 | (3) | Managing Strategy and Innovation           |
| MGPO 640 | (3) | Strategies for Sustainable Development     |
| MGPO 645 | (3) | Strategy in Context                        |
| MGPO 651 | (3) | Strategic Management: Developing Countries |
| MGPO 669 | (3) | Managing Globalization                     |
| ORGB 633 | (3) | Managerial Negotiations                    |
| ORGB 640 | (3) | The Art of Leadership                      |

The remaining 15 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.

6 credits from the following:

| BUSA 650 | (6) | Internship |
|----------|-----|------------|
| BUSA 651 | (6) | Practicum  |

# 12.6.8 Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis): Marketing (57 credits)

The McGill MBA Japan program of the Desautels Faculty of Management of McGill University is the leading MBA program in Japan, and one of the leading weekend programs in Asia. Designed for working people with several years of experience, the McGill MBA Japan program allows you to complete a Master of Business Administration program on weekends, without leaving employment.

Based on McGill's world-leading Integrative MBA Curriculum, the MBA Japan program allows you to complete a full MBA by studying two weekends per month in as little as 20 months. Taught by world-leading professors from McGill's home campus, the MBA Japan attracts highly qualified students from Japan and around the globe.

The Marketing Concentration focuses on the development of skills in understanding customers and markets, creating value through products and services, evaluating the effectiveness of marketing programs, and managing customer relationships.

#### Required Core Courses (21 credits)

All M.B.A. students must complete the following core courses:

| MGCR 629 | (1) | Healthcare Leadership          |
|----------|-----|--------------------------------|
| MGCR 650 | (2) | Business Tools                 |
| MGCR 651 | (4) | Managing Resources             |
| MGCR 652 | (4) | Value Creation                 |
| MGCR 653 | (4) | Markets and Globalization      |
| MGCR 661 | (6) | International Study Experience |

# **Required Concentration Courses (6 credits)**

Students choosing the Marketing concentration must complete these required courses:

| MRKT 657 | (3) | Customer Insights      |
|----------|-----|------------------------|
| MRKT 658 | (3) | Marketing Intelligence |

# Complementary Courses (30 credits)

<sup>\*\*</sup>This program is no longer accepting new students.\*\*

9 credits selected from the following courses toward the concentration:

| MRKT 645 | (3) | Winning at Brands              |
|----------|-----|--------------------------------|
| MRKT 652 | (3) | Competitive Marketing Strategy |
| MRKT 655 | (3) | Marketing Planning             |
| MRKT 690 | (3) | Advanced Topics in Marketing 1 |

The remaining 15 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.

6 credits from the following:

| BUSA 650 | (6) | Internship |
|----------|-----|------------|
| BUSA 651 | (6) | Practicum  |

# 12.6.9 Master of Business Administration (M.B.A.)/Japan Management (Non-Thesis):Technology and Innovation Management (57 credits)

The McGill MBA Japan program of the Desautels Faculty of Management of McGill University is the leading MBA program in Japan, and one of the leading weekend programs in Asia. Designed for working people with several years of experience, the McGill MBA Japan program allows you to complete a Master of Business Administration program on weekends, without leaving employment.

Based on McGill's world-leading Integrative MBA Curriculum, the MBA Japan program allows you to complete a full MBA by studying two weekends per month in as little as 20 months. Taught by world-leading professors from McGill's home campus, the MBA Japan attracts highly qualified students from Japan and around the globe.

As technology reshapes the globe and innovations transform markets and organizations, the 21st century manager will be deeply immersed in technology and innovation management. As information technology is now present in more products and processes, managers need to understand the processes surrounding its strategic use and development. As manufacturing and service operations now stretch the globe, issues of logistics and supply chain integration become more important. As innovative products increasingly create and transform markets, managers must master the technology development process. This concentration provides tools, frameworks, and integration of all aspects of organizational operations, supply chain, IT processes and innovation management. Students following this concentration will be uniquely qualified to take jobs in new product development, IT strategy, operations and supply chain management, and technology consulting. A unique aspect of the concentration is the capstone project course where students work on solving a real-life technology innovation problem.

#### Required Core Courses (21 credits)

All M.B.A. students must complete the following core courses:

| MGCR 629 | (1) | Healthcare Leadership          |
|----------|-----|--------------------------------|
| MGCR 650 | (2) | Business Tools                 |
| MGCR 651 | (4) | Managing Resources             |
| MGCR 652 | (4) | Value Creation                 |
| MGCR 653 | (4) | Markets and Globalization      |
| MGCR 661 | (6) | International Study Experience |

# Required Concentration Courses (6 credits)

Students choosing the Technology and Innovation Management concentration must complete these required courses:

| INSY 606 | (3) | Technology Management |
|----------|-----|-----------------------|
| MGSC 616 | (3) | Technology in Action  |

# Complementary Courses (30 credits)

9 credits selected from the following courses toward the concentration:

INSY 607 (3) Technology Consulting

<sup>\*\*</sup>This program is no longer accepting new students.\*\*

| INSY 608 | (3) | Winning with IT                    |
|----------|-----|------------------------------------|
| INSY 609 | (3) | Technology Project Management      |
| MGSC 602 | (3) | Strategic Management of Operations |
| MGSC 603 | (3) | Logistics Management               |
| MGSC 605 | (3) | Total Quality Management           |
| MGSC 615 | (3) | Procurement and Distribution       |
| MGSC 631 | (3) | Analysis: Production Operations    |
| ORGB 625 | (3) | Managing Organizational Change     |

The remaining 15 credits of courses are chosen from 500- and 600-level courses offered by the Faculty.

6 credits from the following:

| BUSA 650 | (6) | Internship |
|----------|-----|------------|
| BUSA 651 | (6) | Practicum  |

# 12.7 Joint Executive M.B.A. Admission Requirements and Application Procedures

#### About the Joint Executive M.B.A.

section 12.7.4: Executive Master of Business Administration (E.M.B.A.) Joint Executive M.B.A. (Non-Thesis) (45 credits)

The E.M.B.A. program is designed both to teach new managerial tools as well as to allow managers to take a step back from the tools and understand their strengths and limitations. It also aims at presenting different models of management and is designed to meet the training needs of managers who currently hold—or who will hold in the future—senior management positions.

It is offered jointly with *Hautes Études Commerciales* (HEC) – Montreal.

### 12.7.1 Admission Requirements

For the admission criteria, please consult the following website: www.embamcgillhec.ca/en/application/admission-criteria.

### 12.7.2 Application Procedures

For the application procedures, please consult the following website: www.embamcgillhec.ca/en/application.

# 12.7.3 Application Dates and Deadlines

For the application dates and deadlines, please consult the following website: www.embamcgillhec.ca/en/application.

# 12.7.4 Executive Master of Business Administration (E.M.B.A.) Joint Executive M.B.A. (Non-Thesis) (45 credits)

### Required Courses (45 credits)

McGill University courses (33 credits)

| BUSA 642 | (4)  | Reflective Dimension Manager Role  |
|----------|------|------------------------------------|
| BUSA 643 | (4)  | Collaborative Dimension Manager    |
| BUSA 644 | (4)  | Analytic Dimension of Manager Role |
| BUSA 645 | (4)  | Worldly Dimension of Manager Role  |
| BUSA 685 | (5)  | Managing Change                    |
| BUSA 689 | (12) | Integrative Project                |

HEC Montréal courses (12 credits)

| MHEC 600 | (4) | Création de valeur             |
|----------|-----|--------------------------------|
| MHEC 601 | (4) | Excellence opérationnelle      |
| MHEC 602 | (4) | Outils et pratiques de gestion |

# 13 Master of Management Programs

#### **About Master of Management Programs**

#### section 13.3: Master of Management (M.M.) Analytics (Non-Thesis) (45 credits)

The M.M. Analytics is designed to teach the fundamentals of data and decision analytics, team management, and leadership. Students are exposed to a variety of management analytics application topics including marketing, retailing, supply chain, healthcare, security, pricing, talent, and network analytics. For more information, visit <code>mcgill.ca/desautels/programs/mma</code>.

### section 13.4: Master of Management (M.M.) Finance (Non-Thesis) (45 credits)

The M.M. Finance degree is a twelve-month specialized program in finance. The M.M.F. program prepares students for a career in finance through a comprehensive curriculum that integrates advanced financial concepts and quantitative methods with real-world business practices. For more information, visit mcgill.ca/desautels/programs/mmf.

#### section 13.5: Master of Management (M.M.) Manufacturing Management (Non-Thesis) (56 credits)

Alternatively, a Master in Global Manufacturing and Supply Chain Management (MGMSCM) program is offered at Zhejiang University (Hangzhou, China). It follows the same curriculum as the M.M.M. program and is offered on a part-time basis at Zhejiang University (with options for a semester of courses in Montreal and a summer trip). As part of Master in Global Manufacturing and Supply Chain Management initiative, students having completed the MGMSCM program could then transfer the acquired credits to apply toward Zhejiang's M.B.A. degree. Students having successfully completed all requirements for Zhejiang's MGMSCM program would have two degrees: an M.M.M. from McGill and an M.B.A from Zhejiang.

The program is instructed in English. It is targeted at high-potential managers in manufacturing, services, and logistics industries as well as entrepreneurs.

For more information visit our website at mcgill.ca/desautels/programs/gmscm.

Find out more about Zhejiang University's MGMSCM program in China.

#### section 13.6: Master of Management (M.M.) IMHL (Non-Thesis) (45 credits)

The M.M. in International Master's for Health Leadership; Non-Thesis program is designed for clinicians and managers in the context of health care to help develop management skills for emerging health care leaders. This is a 15-month program made up of five 12-day modules, followed by a Master's paper.

For more information, visit our website at mcgill.ca/desautels/programs/imhl.

# section 13.7: Master of Management (M.M.) IMPM (Non-Thesis) (45 credits)

Engaging managers beyond administration and functioning within an authentically international context, this collaborative venture of business schools located in five different countries allows mid-career managers to study and focus on their own organizational and leadership issues with other international managers at universities in Brazil, England, India, China, and Canada.

For more information, visit our website at mcgill.ca/desautels/programs/impm.

# section 13.8: Master of Management (M.M.) Retailing (Non-Thesis) (45 credits)

The Master of Management in Retailing; Non-Thesis, is focused on the customer journey and explores how retail disruptors can lead to retail innovations that can significantly improve operational efficiencies, competitiveness, and impact customer satisfaction to provide a foundation for a better society. International in scope, the program will focus on how retailers must adapt to the rapidly changing and increasingly complex global business environment to thrive. It aims to integrate diverse disciplines and experiential learning opportunities, including an optional internship, research opportunities with the state-of-the-art Retail Innovation Lab in addition to an international trip and Retail Innovation Challenge.

For more information, visit our website at mcgill.ca/desautels/programs/master-management-retailing-mmr.

# 13.1 Admission Requirements and Application Procedures

- Analytics: For more information, please refer to mcgill.ca/desautels/programs/mma/admissions.
- Finance: For more information, please refer to mcgill.ca/desautels/programs/mmf/admissions.
- $\bullet \quad \text{MBA: For more information, please refer to } \textit{mcgill.ca/desautels/programs/mba-programs/mba/admissions}.$
- MGMSCM China: For more information, please refer to mcgill.ca/desautels/programs/gmscm/admissions

| (3)   | Community Analytics Project  |
|-------|--|
|       |  |
| g:    |  |
| (1.5) | Data Analytics in Accounting   |
| (1.5) | Advanced Topics in Accounting Analytics  |
| (1.5) | Independent Studies in Analytics 1   |
| (3)   | Independent Studies in Analytics 2   |
| (3)   | Analytics Study Trip   |
| (1.5) | Financial Valuation Analytics for Startups   |
| (1.5) | Advanced Topics in Finance Analytics 1   |
| (1.5) | Advanced Topics in Finance Analytics 2   |
| (1.5) | Text Analytics   |
| (1.5) | Social Media Analytics   |
| (1.5) | Analytics and Open Innovation  |
| (1.5) | Healthcare Analytics   |
| (1.5) | Security Analytics   |
| (1.5) | Advanced Topics in Information Systems   |
| (1.5) | Advanced Topics in Strategy Analytics  |
| (1.5) | Revenue Management   |
| (1.5) | Operations and Supply Chain Analytics  |
| (1.5) | Introduction to Artificial Intelligence and Deep Learning  |
| (1.5) | Advanced Topics in Management Science  |
| (1.5) | Advanced Marketing Analytics   |
| (1.5) | Internet Marketing Analytics   |
| (1.5) | Pricing Analytics  |
| (1.5) | Retail Analytics   |
| (1.5) | Advanced Topics in Marketing Analytics   |
| (1.5) | Talent Analytics   |
| (1.5) | Organizational Network Analysis  |
| (1.5) | Advanced Topics in Organizational Behaviour  |
|       | (1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(3)<br>(3)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5)<br>(1.5) |

# 13.4 Master of Management (M.M.) Finance (Non-Thesis) (45 credits)

The Master of Management in Finance; Non-Thesis (MMF) program is a flexible-length specialized masters degree in finance. The choices are program completion within 12, 16 and 20 months. The program is part of the Faculty's expanding portfolio of specialized MM programs. The distinguishing features of the program are 1) a quantitative level well-above the average current MBA elective and 2) a close interaction with the private sector. The crucial 9-credit major paper requirement is fulfilled either by 1) completing a three-month internship on a financial project with a corporation and writing a detailed report; or by 2) independently working on a research project. The program will contain an investment and corporate finance focus and it will have an advisory board of executives from financial and non-financial corporations.

# Required Courses (21 credits)

| ACCT 604 | (3) | Financial Statements 1 |
|----------|-----|------------------------|
| FINE 674 | (3) | Fintech                |

| FINE 679 | (3) | Corporate Finance Theory      |
|----------|-----|-------------------------------|
| FINE 680 | (3) | Investments                   |
| FINE 681 | (3) | International Capital Markets |
| FINE 682 | (3) | Derivatives                   |

# Complementary Courses (24 credits)

| 12 credits from: |     |                            |
|------------------|-----|----------------------------|
| ACCT 605         | (3) | Financial Statements 2     |
| FINE 683         | (3) | Advanced Corporate Finance |
| FINE 684         | (3) | Fixed Income Analysis      |
| FINE 685         | (3) | Market Risk Management     |
| FINE 686         | (3) | Global Corporate Finance   |
| FINE 687         | (3) | Global Investments         |
| FINE 688         | (3) | Mergers and Acquisitions   |

or any other relevant 600-level courses offered by Desautels Faculty of Management with permission of the Program Adviser.

#### 12 credits from:

| FINE 670    | (3)   | Fundamentals of Financial Research |
|-------------|-------|------------------------------------|
| FINE 671*   | (9)   | Applied Finance Project            |
| FINE 671D1* | (4.5) | Applied Finance Project            |
| FINE 671D2* | (4.5) | Applied Finance Project            |
| FINE 671N1* | (4.5) | Applied Finance Project            |
| FINE 671N2* | (4.5) | Applied Finance Project            |

<sup>\*</sup>Note: Choose either FINE 671 or FINE 671D1/D2 or FINE 671N1/N2.

### Or

| FINE 689   | (12) | Integrative Finance Project |
|------------|------|-----------------------------|
| FINE 689N1 | (6)  | Integrative Finance Project |
| FINE 689N2 | (6)  | Integrative Finance Project |

# 13.5 Master of Management (M.M.) Manufacturing Management (Non-Thesis) (56 credits)

M.M. in Manufacturing Management, Non-Thesis program provides a professional, hands-on approach that addresses all major issues germane to the optimization of operations. The program moved beyond a manufacturing focus to all facets of supply chains, logistics and manufacturing management. A key feature of the program is industry participation and interaction. To ensure a profound comprehension of the issues and challenges facing business today, courses have corporate sponsors and partners that provide case studies, plant tours, seminars, industrial projects and internships. The

major emphasis of these activities is on improving productivity and operational effectiveness. The program aims at training the students with diversified backgrounds who wish to pursue a career in the top management of global operations and supply chain.

A version of M.M. in Manufacturing Management, Non-Thesis program is collaboratively offered with Zhejiang University Hangzhou in China.

# Required Courses (35 credits)

| MGCR 611 | (2) | Financial Accounting     |
|----------|-----|--------------------------|
| MGCR 612 | (2) | Organizational Behaviour |
| MGCR 616 | (2) | Marketing                |

| MGCR 641 | (2) | Elements of Modern Finance 1       |
|----------|-----|------------------------------------|
| MGSC 602 | (3) | Strategic Management of Operations |
| MGSC 603 | (3) | Logistics Management               |
| MGSC 608 | (3) | Data Decisions and Models          |
| MGSC 609 | (1) | Operations Industrial Seminar      |
| MGSC 610 | (2) | Operations Case Studies            |
| MGSC 611 | (9) | Operations Industrial Stage        |
| MGSC 614 | (3) | Computer Integrated Manufacturing  |
| MGSC 631 | (3) | Analysis: Production Operations    |

# **Complementary Courses (21 credits)**

9-12 credits of General Business and Management courses from the following:

| ACCT 624 | (3) | Management Accounting: Planning and Control                |
|----------|-----|--|
| MGSC 604 | (2) | Managerial Communication in Supply Chain Management        |
| MGSC 607 | (1) | Corporate Social Responsibility in Supply Chain Management |
| ORGB 625 | (3) | Managing Organizational Change                             |
| ORGB 632 | (3) | Managing Teams in Organizations                            |
| ORGB 633 | (3) | Managerial Negotiations                                    |
| ORGB 640 | (3) | The Art of Leadership                                      |
| ORGB 685 | (3) | Cross Cultural Management                                  |

9-12 credits of Manufacturing and Supply Chain courses from the following:

| MGSC 605 | (3) | Total Quality Management                              |
|----------|-----|---|
| MGSC 615 | (3) | Procurement and Distribution                          |
| MGSC 617 | (3) | Product Design  |
| MGSC 618 | (3) | Data Analytics Foundations in Supply Chain Management |
| MGSC 690 | (3) | Selected Topics in Management Science 1               |
| MGSC 691 | (3) | Selected Topics in Management Science 2               |

# 13.6 Master of Management (M.M.) IMHL (Non-Thesis) (45 credits)

The M.M. in International Master's for Health Leadership; Non-Thesis program is designed for clinicians and managers in the context of health care that focuses on management skills for emerging health care leaders. This is a 15-month program made up of five 12-day modules, followed by a Master's paper. The program will be delivered online.

# **Required Courses (45 credits)**

| BUSA 663 | (6)  | Reflective Mindset    |
|----------|------|-----------------------|
| BUSA 667 | (6)  | Analytic Mindset      |
| BUSA 671 | (3)  | Managerial Experience |
| BUSA 676 | (6)  | Worldly Mindset       |
| BUSA 677 | (6)  | Collaborative Mindset |
| BUSA 678 | (6)  | Catalytic Mindset     |
| BUSA 694 | (12) | Final Master's Paper  |

# 13.7 Master of Management (M.M.) IMPM (Non-Thesis) (45 credits)

### Research Project (12 credits)

| BUSA 689 | (12) | Integrative Project |
|----------|------|---------------------|
|----------|------|---------------------|

# Required Courses (33 credits)

| BUSA 666 | (5) | The Practice of Management |
|----------|-----|----------------------------|
| BUSA 668 | (5) | The Venture                |
| BUSA 670 | (5) | Managing Organizations     |
| BUSA 672 | (3) | Managerial Exchange        |
| BUSA 675 | (5) | Managing Context           |
| BUSA 680 | (5) | Managing People            |
| BUSA 685 | (5) | Managing Change            |

# 13.8 Master of Management (M.M.) Retailing (Non-Thesis) (45 credits)

The Master of Management in Retailing; Non-Thesis, is focused on the customer journey and explores how retail disruptors can lead to retail innovations that can significantly improve operational efficiencies, competitiveness and impact customer satisfaction to provide a foundation for a better society. International in scope, the program will focus on how retailers must adapt to the rapidly changing and increasingly complex global business environment to thrive. It aims to integrate diverse disciplines and experiential learning opportunities, including an optional internship, research opportunities with the state-of-the-art Retail Lab in addition to an international trip and Global Retail Challenge.

# Required Courses (24 credits)

| RETL 601 | (3) | Foundations of Retailing          |
|----------|-----|-----------------------------------|
| RETL 603 | (3) | Retail Science and Data Analytics |
| RETL 610 | ()  |                                   |
| RETL 611 | (3) | 360-Degree Customer Insight       |
| RETL 613 | (3) | Digital Retailing Models          |
| RETL 615 | (3) | Managing Retail Operations        |
| RETL 617 | (3) | Managing for Sustainability       |
| RETL 625 | (3) | Experiential Retail               |

### **Complementary Courses (21 credits)**

| 12-21 c | credits | from: |
|---------|---------|-------|
|---------|---------|-------|

| RETL 621 | (6) | Retail Internship                   |
|----------|-----|-------------------------------------|
| RETL 631 | (3) | Digital Media Marketing             |
| RETL 633 | (3) | Data-Driven Retail Decisions        |
| RETL 635 | (3) | Creativity and Experiential Economy |
| RETL 637 | (3) | Innovative Retail Technology        |
| RETL 641 | (3) | Fashion Retail Management           |
| RETL 643 | (3) | Fintech and Financial Services      |
| RETL 645 | (3) | Food Retail                         |
| RETL 651 | (6) | Retail Practicum                    |

ones listed in Phase I (for example, marketing or operations management), a sub-area within one of these (such as organizational development within organizational behaviour), or an interdisciplinary area that combines two or more of these (such as behaviour aspects of accounting or international marketing).

The support field is selected to help the student develop a foundation of knowledge in a fundamental discipline that underlies the theory in management. For

# 14.3 Application Dates and Deadlines

For application dates and deadlines, please consult the following website: mcgill.ca/desautels/programs/phd/admissions/process.

#### 14.4 Doctor of Philosophy (Ph.D.) Management

#### Thesis

A thesis for the doctoral degree must constitute original scholarship and must be a distinct contribution to knowledge Offigurust show familiarity with previous work in the field and must demonstrate ability to plan and carry out research, organize results, and defend the approach and conclusions in a scholarly manner. The research presenion of the disciplines in the disciplines in the field. Finally, the thesis must be written in compliance with norms for academic and scholarly express 0007 and for publication in the public domain.

#### Required Courses (9 credits)

| EDPH 689 | (3) | Teaching and Learning in Higher Education |
|----------|-----|---|
| MGMT 701 | (0) | Comprehensive Examination                 |
| MGMT 707 | (3) | Research Methodology                      |
| MGMT 720 | (3) | Research Paper                            |

# **Complementary Courses (18 credits)**

12 credits of specialization courses

6 credits in the support field

# 14.5 Doctor of Philosophy (Ph.D.) Management: Environment

The new Environment Option provides students with an appreciation of the role of science in informing decision-making in the environment sector, and the influence that political, socioeconomic and ethical judgments have. The option also provides a forum whereby graduate students bring their disciplinary perspectives together and enrich each other's learning through structured courses, formal seminars, and informal discussions and networking. Students who have been admitted through their home department or faculty may apply for admission to the option. Option requirements are consistent across academic units. The option is coordinated by the MSE, in partnership with participati 0 1rvis p(0df thj1 0 0 1 67.p 0 1 8tal discussio64depeoctor of Philosoph)Tj1 0 0 1 167.185 3

<sup>\*\*</sup>This program is currently not offered.\*\*

12 credits of courses/seminars at the 500-level or higher in the student's management specialization area in consultation with student's advisory committee.

3 credits chosen from the following list:

| ENVR 519 | (3) | Global Environmental Politics           |
|----------|-----|---|
| ENVR 544 | (3) | Environmental Measurement and Modelling |
| ENVR 620 | (3) | Environment and Health of Species       |
| ENVR 622 | (3) | Sustainable Landscapes                  |
| ENVR 630 | (3) | Civilization and Environment            |
| ENVR 680 | (3) | Topics in Environment 4                 |

Or another course at the 500-level or higher recommended by the advisory committee and approved by the Environment Option Committee.

# 15 Post-M.B.A. Graduate Certificates Admission Requirements and Application Procedures

### About the Post-M.B.A. Graduate Certificate

<sup>\*\*</sup>This program is no longer accepting new students.\*\*

| ORGB 644D1 & D2 | (2) | Managerial Negotiations in Healthcare     |
|-----------------|-----|---|
| MGSC 642        | (2) | Quality Management in Healthcare          |
| ORGB 643        | (2) | Leading and Managing People in Healthcare |
| BUSA 647D1 & D2 | (4) | Healthcare Management Practicum           |

# 16.2 Graduate Certificate (Gr. Cert.) Healthcare Management (15 credits)

The Graduate Certificate in Healthcare Management focuses on a range of managerial skills to positively impact the quality, efficiency and fiscal responsibility of health care delivery.

# 17.1 Admission Requirements

Entry to the GCPA program requires a minimum cumulative grade point average (CGPA) of 3.0 on a 4.0 scale. Admission to the program is highly competitive and meeting the minimum requirements does not secure entry into the GCPA program.

#### Option 1

Applicants who complete a Canadian Bachelor of Commerce program must complete the following courses, or their equivalents, with minimum grades of B-·

ACCT 351 Intermediate Financial Accounting 1

ACCT 352 Intermediate Financial Accounting 2

ACCT 361 Management Accounting

ACCT 362 Cost Accounting

ACCT 385 Principles of Taxation

ACCT 453 Advanced Financial Accounting

ACCT 463 Management Control

ACCT 475 Principles of Auditing

ACCT 486 Business Taxation 2

BUSA 364 Business Law 1

FINE 342 Corporate Finance

Applicants must also meet the requirements outlined by *L'Ordre des comptables professionnels agréés du Québec* (OCPAQ) for the university where they obtained their undergraduate degree. Applicants who obtained their undergraduate degree in a different province must also verify the requirements outlined by the CPA Order of that province.

### Option 2:

Graduates of programs other than a Canadian Bachelor of Commerce, or graduates with foreign degrees must complete the

The program must be completed within three years of admission.

#### 17.2.1 Additional Requirements

The items and clarifications below are additional requirements set by this department:

Applicants who have been accepted to the GCPA program are required to make a CAD\$300 deposit via McGill's Application Management System when
confirming the offer of admission. This fee is non-refundable and will be applied towards the student's tuition.

# 17.3 Application Dates and Deadlines

Application opening dates are set by Enrolment Services in consultation with Graduate and Postdoctoral Studies (GPS), while application deadlines are set by the Desautels Faculty of Management and may be revised at any time. Applicants must verify all deadlines and documentation requirements well in advance on the appropriate McGill departmental website; please consult the list at <a href="mailto:mcgill.ca/gps/contact/graduate-program">mcGill.ca/gps/contact/graduate-program</a>.

Information on application deadlines is available at mcgill.ca/gradapplicants/how-apply/application-steps/application-deadlines.

# 17.4 Obtaining a CPA designation

To obtain the CPA designation in Quebec, a student must have:

- 1. Completed a Professional Education Program (PEP)
- 2. Passed the Common Final Examination (CFE)
- 3. Completed a 24-month period of practical experience with an accredited training office (it is the student's responsibility to obtain such employment)
- 4. Proof of knowledge of the French language or passed the OQLF French language examination

Once all these criteria have been met, the student will obtain the designation of Chartered Professional Accountant from the OCPAQ.

Further information can be obtained from:

Ordre des comptables professionnels agréés du Québec 5, Place Ville Marie, bureau 800 Montréal QC H3B 2G2 Canada

Telephone: 514-288-3256 0.5 (PEP)

| BUSA 364 | (3) | Business Law 1    |
|----------|-----|-------------------|
| FINE 342 | (3) | Corporate Finance |

# Prerequisite Courses for Graduate Certificate in Accounting Students (42 credits)

| (3) | Auditing 1                              |
|-----|---|
| (3) | Financial Accounting 1                  |
| (3) | Financial Accounting 2                  |
| (3) | Financial Accounting 3                  |
| (3) | Business Law Concepts                   |
| (3) | Managerial Accounting 1                 |
| (3) | Managerial Accounting 2                 |
| (3) | Managerial Accounting 3                 |
| (3) | Taxation 1                              |
| (3) | Taxation 2                              |
| (3) | Corporate Finance                       |
| (3) | Applied Topics: Corporate Finance       |
| (3) | Information Systems for Managers        |
| (3) | Strategic Management.                   |
|     | (3) (3) (3) (3) (3) (3) (3) (3) (3) (3) |

# Required Courses (24 credits)

| ACCT 653 | (3) | Issues in Professional Accounting 1 |
|----------|-----|-------------------------------------|
| ACCT 654 | (3) | Issues in Professional Accounting 2 |
| ACCT 663 | (3) | Strategic Aspects of Accounting 1   |
| ACCT 664 | (3) | Strategic Aspects of Accounting 2   |
| ACCT 695 | (4) | Integrative Analysis                |
| ACCT 699 | (0) | Exam Preparation Seminar            |

# **Complementary Courses (6 credits)**

6 credits from the following:

| ACCT 683 | (4) | Practice of Taxation        |
|----------|-----|-----------------------------|
| ACCT 687 | (4) | Assurance Services          |
| ACCT 689 | (4) | Financial Business Analysis |
| ACCT 699 | (0) | Exam Preparation Seminar    |